



Transaction Support & Advisory Services

Healthcare transactions frequently necessitate a fair market value determination to comply with the Stark Law, Anti-Kickback Statute, financial reporting standards, and IRS regulations. As the industry faces considerations such as growth in patient demand and regulatory changes, Pinnacle's team of accredited valuation professionals supports our clients by providing business valuation opinions for transactions including mergers, acquisitions, and joint ventures. As part of this process, Pinnacle's team works with our clients on matters ranging from valuing the entirety of business operations to appraising individual components such as fixed assets, real estate, and intangible assets. Pinnacle also provides clients with valuable insights pertaining to options to buy or sell business interests, fair value analyses for financial reporting, securities, and off-balance sheet arrangements.

The Pinnacle Difference

Broad Bench

BV and Transaction professionals plus operations experience

Quality Work Product

Clients say analysis and conclusions are easy to follow

Competitive Fees

Pinnacle offers exceptional value without compromising quality

Timely Turnaround

Ability to meet key critical deadlines

Our Services Include:

- Mergers and Acquisitions, Joint Ventures, Capital Formation
- Financial Reporting – ASC 805, Impairment testing under ASC 350 and 360
- Intangible Assets – Brand/Trade Name, Technology, CON/licenses, Non-compete Agreements, Customer Relationships and Patient Data
- Complex Securities – ASC 718, Management Incentive Units, Contingent Consideration, Option Pricing Models, Monte Carlo Simulation
- Capital Assets – Appraisal, Equipment lease arrangements
- Real Estate – Appraisal, MOB lease rates
- Financial Due Diligence / Quality of Earnings

Representative Entities:

- ASCs / Surgical Hospitals
- Dialysis
- Digital healthcare companies
- Hospitals
- Imaging Centers
- Medical spas
- Physician practices – oncology, rheumatology, cardiology, primary care, orthopedics, optometry, etc.
- Radiation Centers
- Revenue cycle companies
- Value-based care entities