



IN THE BUSINESS OF HEALTHCARE WE CAN HELP YOU MAKE ALL THE RIGHT MOVES

Developing effective strategies, aligning with physicians, and perfecting operational efficiencies are critical to the vitality and success of healthcare providers. Pinnacle specializes in helping hospitals and other health organizations address these and other complex challenges. From promoting physician engagement to eliminating unnecessary supply chain spending, Pinnacle partners with clients to devise effective solutions.

STRATEGY, VALUE-BASED CARE & COST REDUCTION



With six consulting divisions, five affiliated companies, and experienced professionals nationwide, Pinnacle is a trusted advisor to a wide variety of healthcare clients located throughout the country.

STRATEGY, VALUE-BASED CARE & COST REDUCTION

Driving operational efficiencies through provider integration and alignment that improve quality of care and patient satisfaction while reducing costs.

Physician and Provider Alignment

Pinnacle provides clients with development, negotiation and implementation services including employment, co-management agreement negotiation and professional services agreements tailored to the parties involved to achieve clinical integration, patient satisfaction and quality objectives.

Service Line Planning

Pinnacle assists clients in evaluating the clinical, structural and business requirements of high-profile service lines like cardiovascular, neurosciences, oncology, nephrology and orthopedics that are competitive and a key driver of the organization's success.

Market Assessment and Feasibility

Pinnacle helps clients make more informed decisions and develop better growth and sustainability strategies leveraging enhanced market analysis that includes market size, geographic expansion, therapy concentration, competitive differentiation and demand.

Business Planning / Due Diligence

Pinnacle assists clients by developing comprehensive business plans that reduce ambiguity and provide clear and compelling direction associated with strategic capital investments for the entire enterprise or a specific set of clinical services or service lines.

Financial Feasibility

Pinnacle specializes in financial feasibility (measuring efficiency and effectiveness) for hospitals, micro-hospitals, physician groups and other healthcare organizations including location evaluation, technology review, black box analysis, documentation and coding.

Value-Based / Population Health (ACO, VBE, APMs)

Pinnacle serves as a subject matter expert for our clients in evaluating and enhancing their comprehensive value-based care (VBC) strategy. Our services range from navigating the ever-changing and complex healthcare policies to developing ACO strategy. Whether you're a healthcare provider or health system exploring risk-based programs, a health plan or a healthcare service organization looking for growth opportunities, or a value-based care entity looking for best practices and process improvement, we can help you start-up your VBE, identify opportunities, negotiate VBC contracts, interpret health policy, complete ACO applications, develop prioritized roadmaps, and execute on strategy.

Supply Chain Management

Pinnacle works with clients to optimize operations and reduce supply chain spending by eliminating unnecessary purchases, effectively managing inventories and more accurately understand demand fluctuation and other variables further reducing unnecessary/affiliated costs.

Transaction Advisory

Pinnacle provides clients with advisory services throughout the entire lifecycle of a healthcare transaction that can include contractual agreements to full merger. By working collaboratively with organizational boards and executive management, Pinnacle advises clients throughout the core areas of 1) Identifying Strategic Options; 2) Term Negotiations; 3) Due Diligence; and 4) Integration Planning.

Project Management

Pinnacle provides clients with project management expertise to ensure efficient and effective implementation of strategic initiatives serving as an extension of your internal team in order to maintain schedules and reduce overload to achieve your goals.