

Job Posting: Business Valuation Manager

Pinnacle Healthcare Consulting, LLC seeks a Manager for its rapidly growing health care business valuation practice.

The Manager will perform valuation, appraisal and financial advisory consulting projects for both private and public entities in the health care industry. These entities may be hospitals and health systems, physician groups, outpatient clinics, etc. This position offers professional growth to the motivated candidate. This candidate will work closely with several team members and report to the Directors of Business Valuation Services

The ideal candidate will possess a bachelor's or master's degree in accounting, finance or business / healthcare administration with appropriate business valuation or appraisal designation. The candidate should possess strong organizational abilities to handle multiple projects and meet ongoing deadlines; demonstrate effective oral, written and interpersonal communication abilities; and maintain a strong understanding and proficiency with Microsoft Excel. The successful candidate must be committed to staying at the cutting edge of healthcare regulations, financial / valuation best practices and ethical standards. Salary will be commensurate with experience and market. Pinnacle offers a comprehensive benefits package including a 401k with an employer match.

Responsibilities

- Manage and work on an array of health care-related business valuation and transaction support projects, and consult on financial arrangements between health care services entities.
- Actively manage a portfolio of clients in collaboration with team members and under the direction of the Directors and/or Principals
- Perform analysis of client data, including, but not limited to, physician productivity, practice / service line profit and loss information, industry structure and trends, economic factors impacting industry, impact of government regulations, etc.
- Detailed financial modeling and report writing.
- Thorough, accurate and timely documentation of all work.
- Review of all work for validity, accuracy of data and professional presentation.
- Demonstrate teamwork and accountability in collaboration with project team members.
- Develop and maintain business relationships with clients and gain the confidence of top-level client personnel with the goal of becoming the client's trusted business advisor
- Remain current of business and economic developments relevant to firm and clients' business; and use of latest technology and tools to enhance the effectiveness and efficiency of services provided.
- Train / mentor / develop staff

Qualification Requirements

- Bachelor's or master's degree in finance / accounting with emphasis in healthcare.
- Chartered Financial Analyst designation, American Society of Appraisers designation, Masters of Business Administration, or Certified Public Accountant certification preferred.
- Demonstrated aptitude in quantitative and qualitative analysis.
- Minimum of 5 years of business valuation or appraisal professional experience.

- Well-developed understanding of health care industry and in-depth understanding of health care data and methods of data analysis.
- Ability to prioritize and manage concurrent projects, demonstrating initiative
- Excellent analytical, project-management, communication, interpersonal, and team skills.
- Advanced proficiency in MS Excel, Word, and PowerPoint.
- Willingness and ability to travel (20 - 30%).

About Pinnacle

Pinnacle Healthcare Consulting provides a range of advisory services, including business valuation, physician compensation opinions, strategy & operations, medical practice advisory, coding – audit & education, physician peer review, enterprise risk consulting, and insurance advisory, and healthcare insurance advisory, to help hospitals, health systems, physician groups, outpatient health services providers and other healthcare organizations across the country improve their business performance, reduce their risk, and enhance compliance. For more information please visit www.AskPHC.com. Submit résumé and cover letter to jcottrell@AskPHC.com.

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