

## OUR CORE SERVICES & AREAS OF EXPERTISE INCLUDE:

### Compensation Valuation & Provider Arrangements

- FMV opinions for physician arrangements
- Assessments of commercial reasonableness
- Physician compensation planning and design
- Stark and AKS compliance/disclosure support
- Physician performance analysis and improvement

### Strategy, Value-Based Care & Cost Reduction

- Alignment and integration
- Business planning
- Value-Based Care services
- Service line development
- Cost reduction strategies
- Financial/operational assessments
- Interim management/leadership development

### Medical Practice Advisory

- Medical practice advisory services: administration, management, assessments, and leadership coaching
- Coding and revenue cycle assessment/optimization
- Provider and staff coding education
- Information systems assessment/coordination

### Real Estate Consulting

- Commercial real estate valuation and lease valuation
- Shared and block lease documentation and valuation
- Transaction, lease review and negotiation
- Feasibility studies
- Policy and procedure compliance review

### Transaction Support Services & Valuation

- Joint venture transactions for FMV opinions
- Mergers and acquisitions for FMV opinions
- Buy/sell transactions
- Financial feasibility/investment analysis
- Fair value for financial reporting
- FMV lease rates and fee schedules

### Enterprise Risk & Healthcare Operations Management Support

- Compliance staffing, regulatory research and program development
- Internal audits including risk assessment and workplan development
- Litigation support including data collection, review and interpretation
- IRO services in accordance with generally accepted government audit standards
- Mock surveys in preparation for unannounced CMS visits and surveys

### Coding, Compliance & Revenue Cycle Services

- Charge entry and coding services
- Interim staffing
- Coding backlog reduction
- Edit and denial management
- Monitor accuracy of CAC and/or offshore coding programs
- Subject matter expertise in multiple specialties
- Quality reviews of provider and/or coders
- Continuing education, webinars, and coding updates
- Interview/hire internal staff placements
- Vacation/FMLA coverage
- New department sourcing

*Our proven strategies have played an integral role in the success of many healthcare organizations across the country. As a trusted advisor to hundreds of hospitals, health systems, ASCs, and medical practices nationwide, we are an industry leader in healthcare consulting.*