



Founded in 1998, PINNACLE has achieved incredible success and seen explosive growth over the past two and a half decades. PINNACLE has become a well-recognized consulting firm delivering industry-leading solutions to hospital systems, medical practices, kidney care companies, value-based entities, ambulatory enterprises, nonprofit organizations, and life science companies nationwide.

PINNACLE's Family of Companies



Pinnacle Healthcare Consulting

1. Compensation Valuation & Provider Arrangements

- Compensation design & performance improvement
- Fair market value opinions
- Assessments of commercial reasonableness

2. Transaction Support Services & Valuation

- Enterprise value, buy/sell, joint ventures
- Fair market value & quality of earnings opinions
- ASCs, group practices, hospital, medical device, property & assets

3. Strategy, Value-Based Care & Cost Reduction

- Service line enhancement, physician integration, practice assessment & management
- Ambulatory Surgery Center development & management
- Physician preference item cost reduction
- ACO / Value-based care services

4. Real Estate Consulting

- Commercial real estate valuation & lease valuation
- Space planning, lease review & negotiation
- Both physician & hospital-owned practices

MRC Global

- Global regulatory assessment; pre-submission, 510(k), Investigational Device Exemption (IDE), Pre-Market Approval (PMA), de novo preparation & submission to FDA; KOL certification & rate sheet development; Supplier & internal audits, valuation services (company or device)

Pinnacle Enterprise Risk Consulting Services

- Internal audit co-sourcing
- Compliance audit & interim support
- Risk adjustment audits & HCC coding services
- Independent Review Organization services
- Corporate Integrity Audit
- Litigation support
- Outsourced coding & education services
- Short-term, interim solutions
- Edit & denial management

Pinnacle Healthcare Revenue Solutions

- Provides practice management services to physicians & affiliated partners nationwide
- Contracted senior management
- Leadership & strategic guidance
- Financial & patient care reporting
- Full-service revenue cycle management for professional billing

TeleNeph

- Clinical nephrology solution for rural hospitals
- 24/7 access to an experienced nephrologist
- Dialysis machine & supplies
- A telemedicine nephrology platform with medical-grade security (HIPAA, HiTech, Soc-1, CLIA)

We have grown from a single Denver office and 12 team members to a company with:



- A national presence
- Denver headquarters with offices in:
 - St. Louis, Missouri
 - Indianapolis, Indiana
 - Phoenix, Arizona
 - Memphis, Tennessee
- Satellite offices in 23 states
- More than 200 team members

1998–2023 Celebrating 25 years of success and tremendous growth in 2023



Expansion transaction creating Pinnacle Healthcare Revenue Solutions (PHRS)	2022
Expansion transaction creating MRC Global	
Expanded value-based / population health services	2020
Expanded Real Estate consulting	
Launched TeleNeph	
Expanded Medical Practice Advisory	
Launched Pinnacle Enterprise Risk Consulting Services (PERCS)	2013 2018
Expansion transaction with supply chain company	
Launched Strategy & Operations	2012
Physician Fair Market Value formalized	2006 2009
Added Coding & Internal Audit Services	
Launched PHC Consulting Services	2003
Pinnacle Healthcare Consulting (PHC) founded	1998

PINNACLE's Mission and Vision

Pinnacle's Mission: Deliver healthcare advisory, consulting, and focused operational support services to manage risk, improve performance, and create innovative solutions.

Pinnacle's Vision: Invest in people who create a dynamic organization exceeding client expectations.

For more information about how we can support you, please contact John Carter (JCarter@AskPHC.com), Noah Gaudette (NGaudette@AskPHC.com), or visit us online at **AskPHC.com**