

## What does TeleNeph do?

### We analyze the market.

- List of number of ESRD patients by county and surrounding counties
- Anticipated hospitalizations
- Confirm market data with hospital team
- Complete a pro-forma with the hospital team with a focus on serving the community

### We deliver an end-to-end clinical tele-nephrology solution.

- 24/7 access to a dedicated nephrologist - continuity vs. revolving door
- Implement processes, procedures, and workflow for the tele-nephrology services
- Integration with EHR via electronic communications (PDF, Fax, API) - nephrologist receives alerts
- Dialysis machines are easy for clinical staff to use and operate – Commonly used by patients in home setting
- Collaborative process from end-to-end – Facilitate communication between patient, patient's nephrologist, and dialysis center

## What are the benefits of using TeleNeph?

Rural hospitals are the healthcare destination for the members of your community. Your neighbors look to you and expect to receive care locally, not from a hospital miles away.

### Keeping patients in their community by delivering care locally.

- Patients are no longer transferred to other hospitals and driving hours to receive care
- Family members and caregivers are no longer driving hours to visit their loved ones
- Patients receive care at their local hospital with people they know and trust
- Patients maintain a relationship with their existing nephrologist and dialysis center once they are discharged from your hospital

### An end-to-end clinical solution for the hospital that is beneficial to the patient, the nephrologist, and the hospital.

- Access to a nephrologist 24/7 (call coverage and consults)
- A dialysis machine that existing staff operate
- 24/7 support

*Starting in year one and supporting our client hospital's mission of delivering quality care locally, TeleNeph helps keep patients in the community while implementing a new service line to drive sustainable revenue for the hospital.*