

CREATING EFFECTIVE TEAMS AND LEADERS WHO THRIVE

PERCS offers team building, leadership training, and new manager training to help clients develop communication skills for revenue cycle and compliance teams promoting impactful outcomes. PERCS' trainer possesses career related knowledge and customizes training unique to the client each specific team's dynamic. By building stronger team communication (both internal and external), the organization provides solid foundations for both the organization and its team members.



#### Services Include

- Team Building Events
- DISC Assessments and Training
- Impact Reports
- Effective Communication Training

- Leadership Programs
- Team Assessments
- Succession Planning
- Goal Development

## **Team Building and Training**

- Improve teamwork and/or collaboration
- Improve team communication
- · Identify individual strengths & talents

- Build leadership with a team
- Improve team performance and results

#### Leadership Development

- Identify current and future leaders
- Develop effective leadership skills
- Improve performance/results

- Increase effectiveness of leaders
- Build leaders who coach their team

## **Manager Training**

- Develop skills new leaders need
- Team development
- Identify leadership strengths and weaknesses
- Coaching skills
- Succession planning



# CHECK-IN: How would you rate your team?

A team is not a group of people who work together. It is a group of people who trust each other.

– Simon Sinek

- Does your team communicate effectively?
- Does your team know their strengths? And do they work in a way that maximizes them?
- Is there trust between the members of your team?
- Do your team members feel valued?
- Can your team rely on each other?

# Everything rises and falls on leadership.

– John Maxwell

- Do I consistently mentor those around me?
- Do I feel I have received the needed training to be a great leader?
- Do I have a professional growth plan to develop my skills?
- Do I have a succession plan for my team?
- How do I know I'm on the right path for success?

