



## Real Estate Services and Expertise

Pinnacle is a dynamic healthcare consulting company with expert resources that assist clients with operational, planning, and transactional support. We deliver high-value healthcare advisory and consulting services designed to manage risk, improve performance, and achieve strategic objectives. Pinnacle thrives on solving problems with lasting solutions for our clients nationwide.

### Our Services



#### COMMERCIAL REAL ESTATE AND LEASE VALUATION APPRAISALS

Pinnacle provides valuation services to confirm FMV for varying types of real estate transactions and can deliver a variety of customized reports to every client for any project.



#### SHARED AND BLOCK LEASE REVIEW AND VALUATION

Pinnacle's professionals research, analyze, and calculate the intricacies of Timeshare/Block Lease arrangements to confirm FMV that is defined and presented to each client in a customized report.



#### TRANSACTION, LEASE REVIEW, AND NEGOTIATION

Pinnacle's professionals can guide each client through the process of a real estate transaction from inception to completion, focusing on cost effectiveness and time efficiency in every step of the process.



#### FEASIBILITY STUDIES

Pinnacle's experts can perform an in-depth review to understand market and population demographics driving the need for healthcare services. The outcome of a feasibility study will provide the necessary information to make decisions. Pinnacle's experts can further work with leadership to move any real estate project forward from the idea stage to a completed commercial transaction.



#### POLICY AND PROCEDURE COMPLIANCE REVIEW

Real Estate is a major component of the Stark Law as it relates to compliance with rental rates, block lease, acquisitions, and any other arrangement where real estate is a component. Pinnacle's experts can help provider organizations by:

- Reviewing the current policies
- Establishing policies to ensure compliance
- Managing the real estate process

### Real Estate Experience

Hospitals • Dialysis Centers • Office • Industrial • Land • Retail  
Ambulatory Surgery Centers • Medical Office Building

To learn more, contact Mike Vandaveer at [MVandaveer@AskPHC.com](mailto:MVandaveer@AskPHC.com),  
720-599-7883, or visit us online at [AskPHC.com](https://www.AskPHC.com)