

# IN THE BUSINESS OF HEALTHCARE WE CAN HELP YOU MAKE ALL THE RIGHT MOVES

Developing effective strategies, aligning with physicians and perfecting operational efficiencies are critical to the vitality and success of healthcare providers. Pinnacle specializes in helping hospitals and other health organizations address these and other complex challenges. From promoting physician engagement to eliminating unnecessary supply chain spending, Pinnacle partners with clients to devise effective solutions.

# STRATEGY, OPERATIONS & COST REDUCTION





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Driving operational efficiencies through provider integration and alignment that improve quality of care and patient satisfaction while reducing costs.

# **Physician and Provider Alignment**

Pinnacle provides clients with development, negotiation and implementation services including employment, co-management agreement negotiation and professional services agreements tailored to the parties involved to achieve clinical integration, patient satisfaction and quality objectives.

### Service Line Planning

Pinnacle assists clients in evaluating the clinical, structural and business requirements of high-profile service lines like cardiovascular, neurosciences, oncology, nephrology and orthopedics that are competitive and a key driver of the organization's success.

### **Market Assessment and Feasibility**

Pinnacle helps clients make more informed decisions and develop better growth and sustainability strategies leveraging enhanced market analysis that includes market size, geographic expansion, therapy concentration, competitive differentiation and demand.

# **Business Planning / Due Diligence**

Pinnacle assists clients by developing comprehensive business plans that reduce ambiguity and provide clear and compelling direction associated with strategic capital investments for the entire enterprise or a specific set of clinical services or service lines.

#### **Financial Feasibility**

Pinnacle specializes in financial feasibility (measuring efficiency and effectiveness) for hospitals, micro-hospitals, physician groups and other healthcare organizations including location evaluation, technology review, black box analysis, documentation and coding.

# Value Based / Population Health (MACRA, MIPS, APM)

Pinnacle helps clients comprehend, prepare and align practice operations and initiatives with MIPS and Alternate Payment Models (APM) in order to maximize reimbursement as the MACRA roll out begins on January 1, 2017 and evolves in the future.

#### **Supply Chain Management**

Pinnacle works with clients to optimize operations and reduce supply chain spending by eliminating unnecessary purchases, effectively managing inventories and more accurately understand demand fluctuation and other variables further reducing unnecessary/affiliated costs.

#### **Bundled Payments**

Pinnacle works collaboratively to build relationships with physicians and hospitals in order to align interests, develop structures and strategically administer bundled payment solutions that standardize patient care, reduce costs and significantly improve quality.

## **Project Management**

Pinnacle provides clients with project management expertise to ensure efficient and effective implementation of strategic initiatives serving as an extension of your internal team in order to maintain schedules and reduce overload to achieve your goals.

