



- We'll see you in New Orleans

American Telemedicine Association

ATA 2016 FALL FORUM

September 28th – 30th, 2016 New Orleans, Louisiana

Pinnacle Healthcare Consulting (PHC) works with hospitals, health systems, physician groups and other health care organizations by providing a broad range of strategic, financial and operational services that drive enhanced clinical and business performance.

This includes extensive telehealth experience in the following areas:

- Fair market value analysis and compensation/pricing planning of telehealth coverage arrangements
- Billing and coding of telehealth to optimize reimbursement
- Strategy and operations to enhance telehealth integration
- Risk management advisors and insurance products to manage telehealth exposure



PINNACLE PROFESSIONAL TEAM ATTENDING/EXHIBITING . . .



Dave White – Principal MBA

Principal – Pinnacle Healthcare Consulting focused on building stronger provider relationships and identifying shared business opportunities for health care businesses. Areas of expertise include new business development, health services valuation and financial analysis, health care market research, medical staff partnership planning and physician practice management consulting.



Chris Fete – Consultant JD, MHA

Consultant – Pinnacle Healthcare
Consulting focused on fair market value
reviews of physician compensation, Key
Opinion Leader analysis, business plan
development, financial and market
analysis, community needs
assessments and physician practice
start-up / management assistance.

"The executives of Pinnacle make up an exceptional team. Their knowledge base and broad expertise is impressive. Every issue was addressed quickly, concisely and accurately. I'm looking forward to our continued work together."

- PHC client